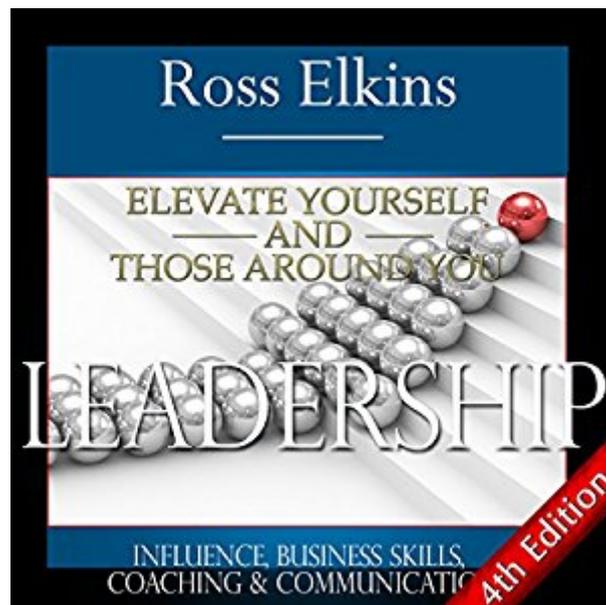


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# Leadership: Elevate Yourself And Those Around You: Influence, Business Skills, Coaching, & Communication



## Synopsis

Do you have what it takes to be a great leader? "Leaders aren't born; they are made. And they are made just like anything else, through hard work. And that's the price we'll have to pay to achieve that goal, or any goal." (Vince Lombardi) Leadership: Elevate Yourself and Those Around You - Influence, Business Skills, Coaching, & Communication will help both aspiring and seasoned leaders prepare for the most challenging and noble task. By implementing the strategies taught, you will definitely maximize your potential as a leader by gaining the respect and trust of those around you. You will become more approachable and easy to work with. Your communication skills will become top-notch; people will find you irresistible, which will open the way for meaningful conversations at work. This will also help you take your business to greater heights as you experience successful business relationships with your colleagues and partners. Here's why you should get this book: Learn the qualities of an effective leader Learn what is expected of a good leader Learn the strategies for leading in business Learn about business coaching Learn the don'ts for good leadership And much more!

## Book Information

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## Customer Reviews

I was promoted to a managing position at my workplace a few weeks ago, but since then I only encountered problems with all my employees, when that happened, I always assumed it was their fault and that I did everything in my power correctly, however, after somebody close to me recommended me this book, I found that I wasn't assuming as much responsibility as I should for my actions, and that I was also blaming some of my faults on my subordinates, but thanks to this

book, I was able to quickly find out about the problem and fix it, now my workplace runs as a well-oiled machine thanks to it.

Very comprehensive! I enjoyed reading this book. There are so many tips and info on becoming an effective leader! This will definitely be my resource book. Thank you!

This offered me some very good leadership Development pointers. However, the leadership concepts discussed in this book were very brief and superficial.

Are leaders born or made? This well-written and inspiring book answers this question right off the bat, and then lays the path for anyone who wants to take charge and become an effective leader. As the book makes it clear, leadership is not for the faint of heart. A leader serves the people s/he leads, which calls for certain qualities -- all of which can be learned and mastered. If you want to be a king, you should know the road map of your kingdom. That is precisely what this book lays out for you: the qualities needed in a leader, what's expected of you, the strategies you must adopt, and, very important, the DON'Ts. I recommend this book to both aspiring leaders and existing leaders. Indeed, leading others is an opportunity to elevate yourself and others to higher consciousness.

Excellent book. Allowing new tools to my business, which I have put in place to make my business more prosperous and responsible. I really like my book besides being focused on what you really need to start my business the right way and have continued growth at the top of my bouquet in electronic repair. Focused on leadership personality seek to influence me in my business, my employees, and help and guide me on how to do it and they practice and exercise can do to reach my goals and make it a common objective of all in my small business repacion electrical parts. Ross thank you very much for publishing and editing this best of all was purchase at discount promotion. We sincerely thank you very much.

Being a leader is something that you build, not everyone born with this gift, but anyway, we have to work a lot in ourselves to make this true, and i'm thankful of having this book and the writing that the author offers us, so inspirational and correct. This book is the right tool for those who want to inspire others, also to people that work with teams, and groups, to make understand that more than giving orders, the leadership is something about inspiring them and for that job, here are a lot of steps and great advices to start in this wonderful transformation for our lives. Recommended 100%.

Many myths come from the part of the leadership , some people say that to be a leader you have to be born with leading character , but thanks to this self-help book , we know that there are people who have no qualification for being a leader , but with much effort and the desire to learn and also to hone the skills you acquire to apply in life and be a good leader.I am very much in agreement on several parts of the book where it says that a leader is not someone who simply influence , negotiate and make orders , a leader is someone who helps his followers to build and raise mutual dreams and goals. a very good book for everyone who is able to bring out the best in you to be a good leader.

I was a manager of a software store. The division called it the ampit of the company, and that it would never amount to anything. I used future speculations, empathy to my salespeople, and every customer. I also was very knowledgeable, and personable. Ross Elkins' guide to leadership is an accurate blueprint to how to lead. Most of my strategies from being a great manager is in this book. My store was 28 out of 30 when I took over, and in 6 months, it was #1. I had a gameplan, and the confidence to execute, and I must say that Ross is correct in instruction. I'm just happy someone actually took the time to tell people how to do it instead of the weak affirmation method. "Ill be a great leader!" Yes, but how?

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